# omovation





PROMPRYLAD renovation

# nvestment Presentation

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# Promprylad.Renovation is an innovation center on revitalized premises of «Promprylad» plant in lvano-Frankivsk.

The project of **over 38.000 m<sup>2</sup>** will create conditions for business and social initiatives focused on the development of new economy, urban planning, contemporary art, and informal education in the region.





# During 2019-2023 the project is going to raise \$30 millions from private investors, organizations and long-term loan from International financial institutions to gradually launch six buildings and a park.

New territory will host a lot of facilities - offices, laboratories, shops, exhibition and entertainment centers, hotel and hostel, farmers' market, restaurants and many more.



# Background



# Ivano-Frankivsk is a city in Western Ukraine and the regional center of Prykarpattia with a population of 288.2k and a potential to grow further.

- 1<sup>st</sup> place in the Best Cities for Business ranking by Forbes Ukraine in 2020
- The most comfortable city for IT professionals according to the DOU ranking
- The most attractive Ukrainian city for investments according to the research by Transparency International within Transparent Cities program







# **Promprylad** is one of the largest industrial facilities in Ivano-Frankivsk originating from the 18th century,

when blacksmith's and a locksmith's workshops were founded here. The plant reached its maximum size by the mid-80s when it was named 'Promprylad'.

# **CENTER CLOSENESS**



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The plan allows for building up of economic and educational environment at the territory of the former plant to promote development of important business areas and create value for the city residents.



# 28.600 m<sup>2</sup>

The plan provides for renovation of **26.44 thsd m<sup>2</sup>** of areas in the existing buildings and construction of two new ones covering **10 thsd m<sup>2</sup>**.

10.000 m<sup>2</sup>





# **Reconstructions is planned gradually accordingly** to investment attraction



### **Reconstructions time schedule**









The premises are going to house workshops, educational and children's centers, hotels and restaurants, public initiatives, etc.

Up to 40% of the total area will be dedicated to office space.





















# Pilot Project





## In April 2018, we launched the Pilot project on the third floor of the building on Sakharova str. to test our hypotheses. The area of 1,800 sq.m houses 16 functions, which represent all four directions of the project's mission:

children's center, offices and co-working space, dance school. bar area, conference hall, robotics center, craft workshop, multimedia lab, urban development center, exhibition hall and city council's investment office – such a neighborhood illustrates the importance of cooperation in the community – business – authority triangle.



During the first four years of operation, the pilot floor held **1600 events** visited by **70,000 people**. The space also held **35 exhibitions** at the contemporary art gallery, **80 big conferences**, over **600 lectures** and educational events, several concerts and hackathons.











# Promprylad.Renovation is meant to implement the following Sustainable Development Goals\*



Measurable impact

An important part of the investment project is its social contribution to the development of the city and the community.

Every dollar invested into the project will make 5 dollars worth of social impact. According to SROI calculations by PACT Ukraine.

The project will employ Social return of investment (SROI), a method of measuring social impact.



The 17 Sustainable Development Goals (SDG's) are the world's best plan to build a better world for people and our planet by 2030 adopted by all United Nations Member States in 2015.

### Advantages for community

Part of the profits of the innovation center will fund projects focused on four areas of regional development;

**Up to 30%** of the area will be rented out at a reduced rate to art, educational, and urban studies initiatives.













# multimedia lab











## As a business, Promprylad.Renovation is a multifunctional commercial property aimed to generate income from operational activities.

Promprylad.Renovation is an impact investment project aiming to provide compulsory payback and return on investments alongside with generating a measurable, beneficial social impact and value for the community.

Up to one third of the total area will be provided at reduced rental rates to public, cultural and social initiatives which have a vision similar to that of the Promprylad.Renovation project.



# Main sources of income:





hotel complex operation







sale of tickets to events, short-term renting out of exhibition and conference complexes



income from other operational activities of the project





The Project profitability after the completion of reconstruction is 8% yearly\*

\*For the inverstors of III stage

# **Project timeline**







# Why is it smart to invest in the project?

Value of shares is increasing as the project advances

Number of requests for rent has already exceeded the planned area

Facilities are located in the central part of the city with high traffic flow

One-of-a-kind set of tenants and functional areas make the project socially significant

\* Approximate average figures for comparison







# Investment structure





# **Income payment**



Operating profit



# **Project Team**

The project team is made up of experts with extensive experience in business and social entrepreneurship background (Teple Misto, **Urban Space 100 and others).** 

Participation of the strategic project partners – Teple Misto (Ukraine), LvBS (Ukraine), Beetroot Academy (Ukraine), Insha Osvita (Ukraine) and PACT (USA) – serves as profound expertise for implementation of the main 4 activities and management support.

The project initiator and leader is **Yuriy Fylyuk** – native lvano-Frankivsk entrepreneur, restaurateur and founder of social projects, the most famous of which (Urban Space and Teple Misto) are among the best examples of public initiatives in Ukraine.













# **Investor comunity**

**Project geography in Ukraine** 





Project geography in the world





# Our partners















Federal Ministry for Economic Cooperation and Development









**BMW** Foundation Herbert Quandt







МІЖНАРОДНИЙ ФОНД **ВІДРОДЖЕННЯ** 











|               |                   |                       |                          | •               |
|---------------|-------------------|-----------------------|--------------------------|-----------------|
| DELTA Ukraine | Sweden            | lgor Liski            | SELECT*                  | FinStream       |
|               |                   | and the second second | RANI                     | Andriy Bozhok   |
|               | Canada            | Nadiya Hladkevych     | Volodymyr Kurgansky      | V.I.Tech        |
|               |                   |                       | Allrise Capital Inc      | Nazarii Tatsako |
| Yuriy Fylyuk  | A DESCRIPTION     | Serhii Kovalchuk      | Rostyslav & Yuliana Vovk | Dmytro Lider    |
|               | A CALL AND A CALL |                       | Yulia Kyrpa              | Maryan Karpyk   |
|               |                   | Arturas Kvederis      | The Buben Family         | Umanpivo        |
|               |                   |                       | Mykhailo Korylkevych     | Andriy Palkin   |
|               |                   |                       |                          |                 |



The investors with significant contribution over **100 000 USD** will be acknowledged in memorable exterior complex on the front wall of main building along Sakharova street in Ivano-Frankivsk.





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